## From Zero to Hero

lessons and experiences from the growth of the China's green bond market

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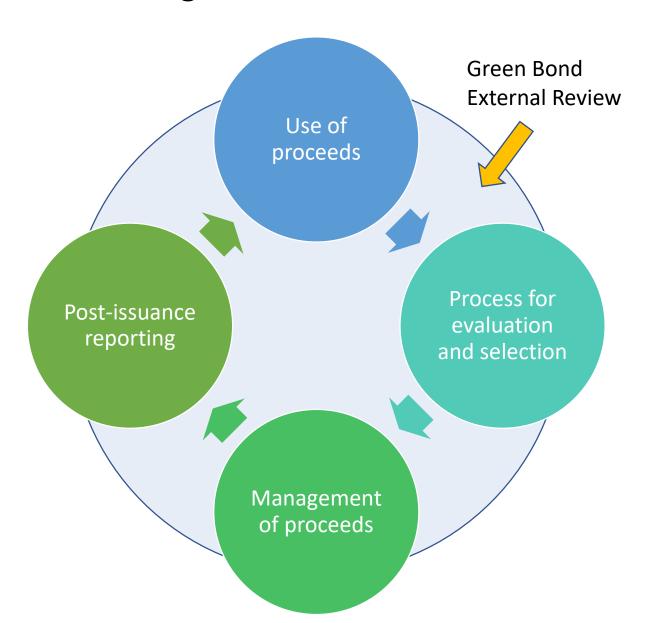








### What is a green bond?



#### **International Green Bond Definitions**

Green Bond Principles vs. Climate Bonds Standards

"The **Green Bond Principles** are intended for broad use by the market: they provide issuers with guidance on the key components involved in launching a credible Green Bond..."

"The Climate Bonds Standard sets out clear criteria to verify certain green credentials of a bond or other debt instrument. It aims to provide a robust approach to verifying that the funds are being used to finance projects and assets that are consistent with delivering a low carbon and climate resilient economy..."













#### **Climate Bonds Taxonomy**

transmission

#### Climate Bonds

NFORMATION **INDUSTRY & WASTE &** TECHNOLOGY 8 NATURE BASED ENERGY-**LOW CARBON POLLUTION TRANSPORT** BUILDINGS COMMUNICA **ASSETS** INTENSIVE CONTROL COMMERCIAL Built (grey) Agricultural land Solar Rail Residential Power Recycling Manufacturing infrastructure \_\_\_\_ management Other Recovery Wind Green and hybrid Broadband Forests (managed Energy efficiency Vehicles Commercial infrastructure and processes unmanaged) Disposal Wetlands Energy efficiency Geothermal Mass transit Retrofit Resource efficiency products Degraded Lands Hydropower Bus rapid Products for Teleconferencing Prevention Retail and transport building carbon wholesale efficiency Bioenergy Water-bourne Other land uses Data centres Reuse (managed and transport unmanaged) Process & fugitive Wave and Tidal Alternative fuel Pollution Control Fisheries and Infrastructure aquaculture emissions Energy efficient Coastal Energy distribution & infrastructure appliances management Certification Criteria approved Climate Bond Criteria under development Dedicated Land Remediation Combined heat &

Due to commence

Certified



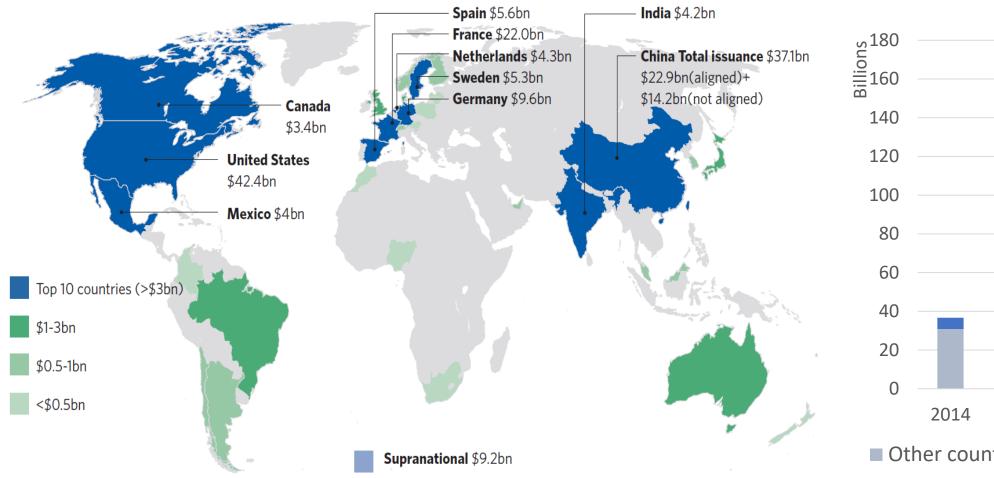
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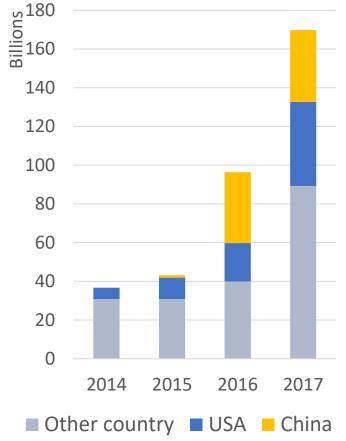






## A global green bond market in 2017

















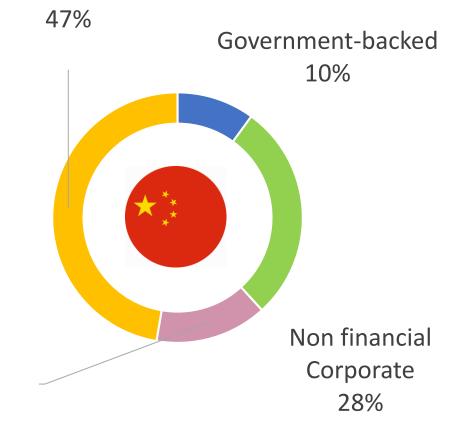
#### Issuer types:

#### Commercial Bank and other financial institutions

Policy Bank

15%

- Commercial banks and other financial institutions
- Non financial corporates
- Government-backed entities
  - e.g. metro companies, or financing vehicles of local government
- Policy banks:
  - China Development Bank
  - Agricultural Development Bank of China
  - Export-import Bank of China







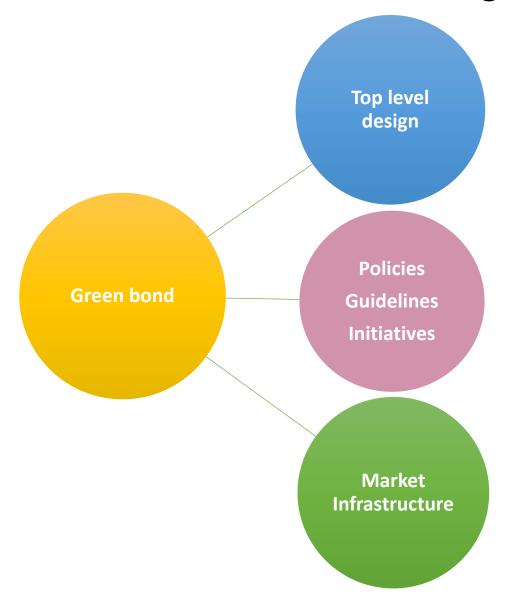








### The Troika that has been driving the China green market



- Xi Administration's commitment to develop the "Ecological Civilization"
- People's Bank of China (PBoC)
- National Development and Reform Commission(NDRC)
- China Securities Regulatory Commission (CSRC)
- National Association of Financial Market Institutional Investors (NAFMII)
- Stock exchanges
- Green bond indices
- Green bond verification agencies













## Timeline: green finance & green bond policies















#### Latest news

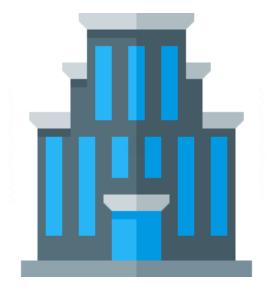
## China central bank to include green bond as eligible collateral for medium-term lending facility (MLF)

"The move is beneficial in guiding financial institutions to better support ... and the green economy and other areas"

1<sup>ST</sup> June 2018, the People's Bank of China

## China central bank has included Green Credit into its macro-prudential assessment (MPA)

- MPA monitor banks' capital adequacy ratios, assets and liabilities, liquidity, and risk.
- The more lending to green business a bank has, the higher credit it will receive in the MPA.







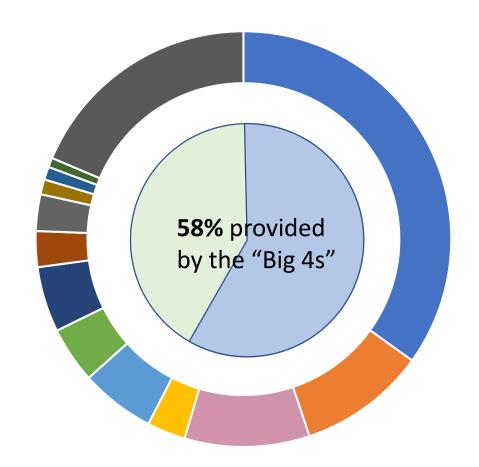








## Who is providing external reviews?



- EY
- PWC
- Deloitte
- KPMG
- CICERO
- China Credit Rating
- CECEP
- Zhongcai Green Financing
- CCXI
- Syntao Green Finance
- BV
- Lianhe Equator
- n.a





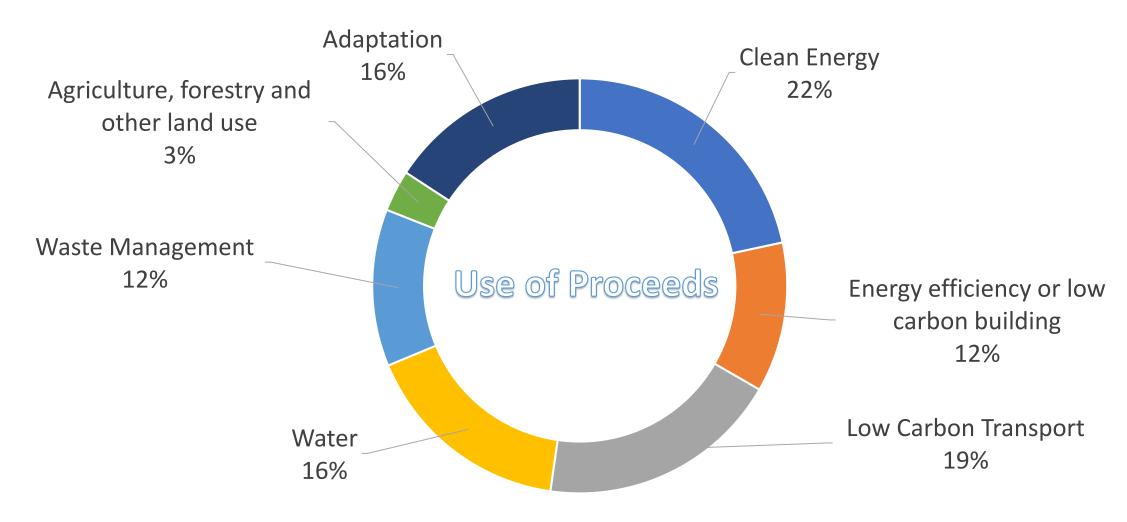








## China green bond market: use of bond proceeds



By Climate Bonds Taxonomy













## Challenges: harmonization of green bond definitions

Only 62% of green bonds from China are in line with international definitions

Bonds fail to meet international definitions because:

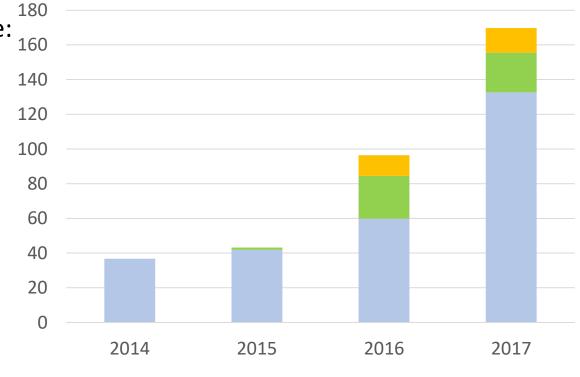
#### 1. Differences in green eligibility definitions

- Clean coal technologies
- Coal power plant retrofit
- and others

## 2. More than 5% of proceeds allocated to working capital

Threshold – at least 95% should be used as green

#### 3. Lack of disclosure



China's issuance (only aligned with China's definitions)

■ China's issuance (aligned with both China and international definitions)

other country's issuance (aligned with international definition)









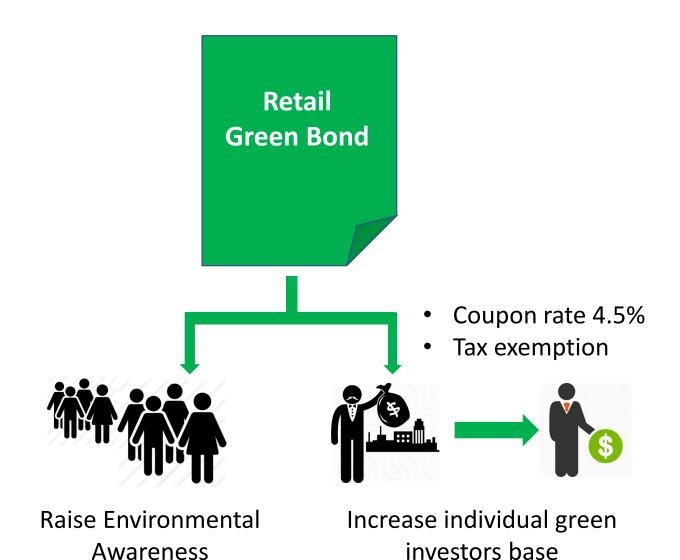




### Key deals: retail green bond

#### **China Development Bank**

- CNY 5bn (\$763.2m), CNY 600m of the bond is available to individual investors
- Use of Proceeds: water protection and treatment projects in central China's provinces along Yangtze river
- Expected environmental impacts:
  - Reduction in BOD 365 t/a;
  - TSS 5787 t/a;
  - TN 761 t/a;
  - TP 60 t/a;
  - •















## Key deals: one belt one road and opportunities for green bonds

**Bond** 

Certified

# Industrial and Commercial Bank of China's (ICBC)

- USD2.15bn in 3 tranches
- Listed on Luxembourg Green Exchange
- "One Belt One Road Green Climate Bond"
- Use of Proceeds: renewable energy, low carbon transportation, sustainable water, etc.
- European investors took over 70% of the deal

**Opportunities**: greening infrastructure projects along the belt and road.



#### **One Belt One Road Initiative**

- Covering 68 countries
- 65% of the world's population
- 40% of the global GDP as of 2017













### Key deals: green investment overseas

#### **Geely Auto (London Taxi Company)**

- USD 400million
- Listed on Singapore Stock Exchange
- Use of proceed: manufacturing hybrid batterypowered London black cab
- 90% allocated to Asian investors
- 6 times oversubscribed















## Key deals: Green Panda Bond

#### **New Development Bank**

CNY3bn(USD470m), 5 years, 3.07%

To finance renewable energy, low carbon transport, pollution control projects in member countries, including Brazil, India, South Africa and China

e.g. Grid infrastructure connected to renewable energy source in South Africa

- Market: China Interbank Bond Market
- 3.1 times over subscription
- External review: EY
- AAA Rated by Lianhe Credit Rating
- Underwriter: Bank of China, ICBC, CCB, CDB















## Key deals: dual recourse green bond

#### **Bank of China**

- USD 500m
- Listed on London Stock Exchange
- Dual recourse structure allowing claims over a dedicated "asset pool", and the usual claim against Bank of China.
- Rated Aa3 by Moody's



#### Green Bond

Use of proceeds

- Water
- Clean transport
- Clean energy



 Credit enhancement



**Asset Pool** 

Constituents in the Climate-aligned Bond Index



- Invest in green bonds
- Lower climate risks on balance sheet













## Key deals: moving to green

#### Three Gorges Finance II(Cayman Islands) Limited

- EUR 650 million
- Listed on Irish Stock Exchange
- Use of proceeds: 100% Wind Energy



Sector	Location	Project	Use of Proceeds (€ Mil.)
Green Energy	Germany	Offshore Wind	€400
Green Energy	Portugal	Onshore Wind	€250

- Expected climate impact: reduction of 2.21 million tons of CO2
- Certified by Climate Bonds Initiative

















#### Next steps – what to expect in the future?

- 1. Harmonization of green bond definitions
  - Domestic: PBoC and NDRC
  - International: EIB and PBoC
- 2. Opportunities: greening the one belt one road
- 3. Local government financing vehicles (LGFVs)
  - What is a LGFV?
  - Longer investment horizon
  - Green Finance Pilot Zones will accelerate green bonds issuance from local government and LGFVs













## Next steps – what to expect in the future?

4. Green securitization

- 5. Hong Kong, the next powerhouse for green bond market
  - Bond Connect scheme
  - The largest government green bond programme just released
  - Incentives for green bond issuing
- 6. More green bond based financial products
  - Green bond fund and ETF













# Thank you!

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