



National Development Banks and Green Finance

Opportunities and Modalities to Access the Green Climate Fund Lessons Learnt from International Green Funds

April 20th & 21th, 2015
Mexico D.F., Mexico

Nacional Financiera S.N.C, I.B.D
Conference Room: Lobby of the Auditorium Ortiz Mena

Spanish-English interpretation will be provided

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Monday – April 20th

Day 1 – Experiences with Green Financing: Strategies and Models

8:30 am - 9:00 am **Coffee & Registration**

9:00 am - 9:30 am **Opening Notes**

Juan Pablo Newman, *Deputy General Director of Treasury and Financial Markets* **NAFIN**

Eduardo Vasquez, *Head of Institutional Relations*, **ALIDE**

Miguel Coronado, *Operation Principal Specialist in Mexico*, **IDB**

José Luis Samaniego, *Director of the Division for Sustainable Development and Human Settlements*, **CEPAL**

Workshop Goals

- Exchange experiences in creating a project pipeline and design projects suitable for Climate Funds and National Development Banks
- Strengthen Capacity to access the Green Climate Fund
- Estimate approved climate finance flows of National Development Banks

9:30 am – 10:15 am **Session I – Experiences and Opportunities offered by Green Funds**

Moderator: **José Luis Samaniego**, *Director of the Division for Sustainable Development and Human Settlements*, **CEPAL**

Global Climate Finance Perspective

Marcelo Jordan, *Programme Officer*, **UNFCCC**

Experience of National Development Banks with International Green Funds

Maria Netto, *Lead Capital Markets and Financial institutions Specialist*, **IDB**

The Green Climate Fund

Gloria Visconti, *Lead Climate Change Specialist*, **IDB**

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Main Topics

- What are the main green funds available?
- How do they work?
- Options to organize and manage these funds at national level?
- Which role can National Development Banks play?
- What are the previous experiences and what instruments exist already?

10:15 am – 11:30 am Session II – Identification and Development of a Project Pipeline– Process, Project Eligibility and Selection Criteria, Implementation, Monitoring and Evaluation rules of Green Funds

Moderator: **Eduardo Vasquez**, *Head of Institutional Relations, ALIDE*

Speaker: **Daniel Magallon**, *CEO, Basel Agency for Sustainable Energy*

Key points to elaborate during session

- Conditions for non-refundable resources and loans
- Processes for national selection and approval – focal points, additional criteria and budgetary space
- Compare different processes to select the appropriate fund (GEF y CIF)
- How to understand the different indicators based on the existing experiences with these green funds (GEF y CIF) and what do we expect from GCF
- Criteria for selection and development of a portfolio of eligible projects
- Steps to follow for the preparation of a project / Project development cycles (considering GCF opportunities and experiences with the CIF and GEF)
- Emphasize issues such as the need to leverage resources, promote programs that transform the economy, the impact of the emissions reductions / reduction in the emissions versus other development goals, etc.

Concrete experience of NDBs to develop green financing strategies and lines

Panel discussion:

Enrique Nieto, *Director for Sustainable Projects, NAFIN*

Robert K. Dixon, *Head of Climate Change and Chemicals Department, GEF*

Mafalda Duarte, *Head of Climate Investment Funds Admin Unit, CIF*

JJ Gomes, *Lead Capital Markets and Financial institutions Specialist, IDB*

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Main Topics

- Conditions for non-refundable resources and loans and the need for budgetary space
- The most important criteria to consider for identifying and preparing projects
- The differences between funding processes and the preparation on the projects development
- Barriers, challenges and difficulties
- Business opportunities and innovation for public development banks
- Examples of how to involve the private sector

11:30 am – 11:45 am Coffee Break

11:45 am - 1:15 pm Working groups – Identify and develop Green Finance Project Pipeline

Moderator: **Daniel Magallon**, *CEO, Basel Agency for Sustainable Energy*

Discussion of the rules to follow for the working groups
Compilation of working groups
Presentation of results
Discussion results

1:15 pm –2:30 pm Lunch

2:30 am – 3:30 pm Session III – Environmental and Social Risk Management

Moderator & Speaker: **Gustavo Pimentel**, *Head of Advisory, SITAWI*

Main Topics

- Requirements of the Green Climate Fund: process identification, classification and mitigation of socio-environmental risks of specific programs and projects that can access the GCF
- Experience of National Development banks in socio-environmental management and the barriers and opportunities encountered in the development of such management systems
- Cover GCF Interim Safeguards: IFC Performance standards

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3:30 pm – 3:45 pm

Coffee break

3:45 pm - 5:15 pm

Session IV – Direct and Indirect Access modalities to the Green Climate Fund and opportunities for National Development Banks

Moderator: **Gabriela Moya**, *Senior Policy Adviser, E3G*

Comments by: **Leonardo Botelho**, *Head of Internationalization Department, BNDES*

Main Topics

- Distinction between direct access to the fund or through intermediaries
- Requirements for direct access GCF – Accreditation Process:
 - Experience with projects related to mitigation and / or adaptation. Mitigation (power generation projects and / or access, energy efficiency, transportation, building, city, industry, forestry, institutional / regulatory systems), Adaptation (infrastructure and built environment, ecosystems, warning systems climate risk)
 - Accredited institution contribution to the goals established by the GCF and the UNFCCC
 - Projects already established and requirements
 - Basic fiduciaries capacities (for non-refundable resources/grants)
 - Specialized fiduciaries capacities (loans, guarantees, equity / equity mix of funds / blending and on-lending)
 - Experience and ability to implement safeguards in particular those of IFC
 - Gender Policies
- "Fast Track" Accreditation if the institution is accredited by GEF, the Fund Accreditation or European Development Cooperation
- GCF requirements for collaboration through intermediaries:
 - Responsibility for accreditation sits with intermediary to comply with Direct Access conditions
 - Legal requirements and / or financial contracts between National Development Banks and brokers. Simulation of scenarios
- Facility to the private sector
 - Non-objection procedures
 - Possibilities for the National Development Banks

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5:15 pm – 6:00 pm

Conclusions

Moderator: **Susana Berruecos**, *Director of International Financial Institutions*, **NAFINSA**

Panel discussion

Doris Arevalo, *Director for the Business Intelligence Department*, **Bancóldex**

Romy Calderón, *Chief of Economic Studies*, **ALIDE**

Jessica Jacob, *Director of Social and Environmental Responsibility*, **Findeter**

Ignacio Morales, *Regional subdirector of the Rural Development Fund*, **FIRA**

Carlos Paredes, *General Manager of Business Division*, **COFIDE**

6:00 pm - 8:00pm

Cocktail

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Tuesday – April 21st

Day 2 – The Green Climate Fund: Role of National Development Banks

8:30 am - 9:30 am **Coffee & Registration**

9:30 am – 10:00 am **Introduction**

Moderator: **Gloria Visconti**, *Lead Climate Change Specialist, IDB*

Gabriel Quijandria Acosta, *GCF Board Vice Minister of Natural Resources Strategic Development, Peru*

10:00 am – 12:00 pm **Session I – The Green Climate Fund – Status and Financing Opportunities**

Moderator: **Gloria Visconti**, *Lead Climate Change Specialist, IDB*

Status of the GCF and Financing Opportunities

Tao Wang, *Director de mitigación y adaptación, GCF*

Mafalda Duarte, *Head of Climate Investment Funds Admin Unit, CIF*

Robert K. Dixon, *Head of Climate Change and Chemicals Department, GEF*

Main Topics

- Access modalities
 - Option 1: Accreditation for Direct Access
 - The experience with projects related to mitigation or adaptation
 - Accredited institution contribution to the goals established by the GCF and the UNFCCC
 - Projects already established and requirements
 - Basic fiduciaries capacities (for non-refundable resources/grants)
 - Specialized fiduciaries capacities (loans, guarantees, equity / equity mix of funds / blending and on-lending)
 - Experience and ability to implement safeguards in particular those of IFC

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- Gender Policies
- Option 2: Working through intermediaries
 - Shared responsibilities between National Development Banks and intermediaries
 - Legal or financial options for the collaboration (based on the decisions of the meeting of the board of GCF in March, "Legal Framework")
- Preparation - Process and next steps for the preparation of GCF funds for:
 - The collaboration between intermediaries to strengthen the capacity of collaboration with the GCF (safeguards, projects implementations GCF, direct access to the fund)
 - Developing an initial portfolio of projects
- The different phases of a project:
 - The basic phases and timing based on the financial amounts required
 - Simple procedures
 - GCF's responsibilities
- Financial Instruments
 - Guaranties, loans, grants, equity /blending and on-lending

12:00 pm – 12:20 pm Coffee Break

12:20 pm – 1:30 pm Workshop Conclusions and Closing Notes

Susana Berruecos, *Director of International Financial Institutions*, **NAFINSA**

David Wilk, *Acting Chief Division of Climate Change*, **IDB**

Eduardo Vasquez, *Head of Institutional Relations*, **ALIDE**

Jose Luis Samaniego, *Director of the Division for Sustainable Development and Human Settlements*, **CEPAL**

Main Topics

- Workshop summary
- Collaboration opportunities in Latin America and the Caribbean

1:45 pm – 3:00 pm Lunch

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